



Monday Matters

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Over the past years I have heard and read numerous stories about the owner of the Dallas Mavericks, Mark Cuban. To say he is an unusual character would be an understatement. For the last few years he has also been one of the sharks on the hit show *Shark Tank*.

It was at the age of twelve that he started his first business, selling garbage bags. Through various business start-ups and selling of those companies he has accumulated a great amount of wealth. As a result, Cuban has tremendous insight into being successful in any walk of life. It shows how he, and anyone else, can improve themselves and be successful while reminding us that hard work and determination do actually payoff.

Recently I read an article by Amy Dickey who had some interesting thoughts on some of Cuban's more famous quotes.

1. "Work like there is someone working 24 hours a day to take it away from you."

You may not have a job, internship or college major about which you are crazy, but with everything you do, maintain the mindset that what you have could end or be taken away from you at any time. There will always be someone who is willing to work harder than you, so you should always give your best effort.

This mentality will keep you on your toes and will ultimately help you grow.

2. "It's not in the dreaming, it's in the doing."

Growing up, we are repeatedly told to dream big, to never stop dreaming and to believe in our dreams. However, we are not told enough that dreams are accomplished by taking action.

If you spend all of your time dreaming, you will never grant yourself the opportunity to see what you are truly capable of accomplishing.

3. "Wherever I see people doing something the way it's always been done, the way it's 'supposed' to be done, following the same old trends, well, that's just a big red flag to me to go look somewhere else."

Life can get repetitive, consistent and complacent. Falling into a life or workplace of complacency is dangerous. Seek opportunities and take risks that are out of your comfort zone.

Surround yourself with people who are bold and do not follow paths already created. Do not be afraid to look at opportunities in life that are different, offbeat or even a little weird.

4. "Every no gets me closer to a yes."

The word "no" leads many of us to see it as a failure. "No" comes in different forms: the test you just failed, the interview that didn't lead to a job and the person who tells you "you can't." We look at that "no" often enough to never go near it again.

"No" does not mean defeat, however. It is an opportunity to get closer to the "yes" for which you are searching. Do not let the "nos" of life impact your goals.



Mark Cuban - Words of Wisdom

**Proverbs 10:4 says, "Hands that don't want to work make you poor.
But hands that work hard bring wealth to you."**



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